

Riyad Gawish

Sales Manager · Systems Developer

Multipath Communications · 20+ years of experience

Contact

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Languages

- Arabic (native)
- English
- French (basic)

Skills

Odoo ERP · HTML / CSS · MySQL · Excel · SEO · ICDL · Sales team management · Negotiation · Leadership · Customer service · Target achievement · Time management

Awards

★ Representative of the Year 2016

★ Model Representative 2011

★ Distinguished Sales Manager certificate

Interests

Football · Reading · Travel

Profile

Sales manager with more than 20 years of experience, who rose from salesman to manager. I combine commercial management with programming, and have developed many sales programs and ERP systems for companies and clients.

Work Experience

Sales Manager	**Multipath Communications**	2022 – Present
Sales Manager	**Asas Al-Qassim Trading Est.**	2017 – 2021
Sales Supervisor	**Asas Al-Qassim Trading Est.**	2011 – 2017
Sales Representative	**Mohammed Bawazeer Trading Co.**	2008 – 2010
Salesman, then Wholesale Rep.	**Mohammed Owais Paints Co.**	2004 – 2007

Education

M.Sc. Computer Science	**James Ford University**	2014 – 2015
B.Ed. Specific Education	**Mansoura University (computer teacher preparation)**	1997 – 2002

Programs & Systems

- **Odoo** – company ERP
- **Masarat 5** – sales & management
- **Masarat 3** – sales & management
- **MASRAT ERP** – multi-branch web platform
- **Gold trading program** – for a client
- **Mobile repair program** – for a client
- **Contracting ERP**
- **Assorted sales programs** (Excel)

Key Courses & Certificates

Digital marketing	Google certificate · Semrush · SEO
Computing & programming	ICDL · Advanced Excel · HTML & MySQL
Management & leadership	Leader preparation · Crisis management · TQM
Sales	Smart selling · Customer service · Prospecting